



Verband
Lagertechnik
Betriebs-
einrichtung

ASSOCIATION RECOMMENDATION

Managing the quality marks
in calls for tenders

Association's recommendations for managing the quality marks in calls for tenders

The proof of a quality mark is requested more and more frequently in the public tendering of storage and associated equipments. The required quality mark can fulfil two functions in the process:

1. Proof of eligibility of the provider
2. Quality mark as a technical specification.

As the Verband für Lagertechnik und Betriebseinrichtungen e. V. we recommend dealing with advertised requirements in the following way.

1. Proof of eligibility of the provider

If the quality mark is requested as proof of eligibility of a provider, there must be a factual, legitimate reason for this, which is limited to the advertised service as well as the fundamental features of the required eligibility criteria (expertise, capability and reliability). This legitimate reason must be documented in the tender file. At the same time, it is necessary to disclose in the tender documents as to which eligibility features should be subjected to a special examination.

"Bidders must prove the necessary eligibility (expertise, capability and reliability) before the award of contract. The requirements of section 3.2 of the Quality and Test Regulations of the Gütegemeinschaft Lager- und Betriebseinrichtungen e.V. (Quality Assurance Association for Storage and Associated Equipment e.V.), RAL-RG 614 must be met as an evidence of the required expertise.

The evidence is considered to be produced if the bidder proves the fulfilment of requirements and the quality assurance of the company according to RAL-RG 614 with the possession of corresponding RAL quality mark or an equivalent quality mark of an equivalent certification authority. Alternatively, the evidence is considered as produced if the bidder proves the qualification of the company, upon demand by the awarding authority, by a test report of a certification authority in accordance with the Quality and Test Regulations section 6.1 RAL-RG 614 "Initial Test" and presents an undertaking at the time of bidding, according to which the bidder enters into a contract for quality monitoring as per section 6.3 of the Quality and Test Regulations RAL-RG 614 with the Gütegemeinschaft Lager- und Betriebseinrichtungen e.V. or an equivalent certification authority for the duration of the commissioned service in case of order (external monitoring) and executes the associated self-monitoring as per section 6.2 of the Quality and Test Regulations RAL-RG 614.

The test report for initial test, the contract for external monitoring and the self-monitoring can be restricted to section 3.2 of Quality and Test Regulations RAL-RG 614/1."

2. Quality mark as technical specification

The quality mark in the announcement for bids of a public-sector customer can also be referred as technical specification. We recommend the following as a way of handling these requirements:

"The requirements of the Quality and Test Regulations RAL-RG 614 must be met. The relevant evidence is considered to be produced if the bidder proves the fulfilment of requirements and the quality assurance according to RAL-RG 614 with the possession of corresponding RAL quality mark or an equivalent quality mark of an equivalent certification authority.

The evidence can alternatively be produced by other appropriate proofs such as test reports of recognised authorities (Test and Calibration Laboratories subject to the calibration law, inspection and certification authorities, who comply with the applicable European norms)."



The Verband für Lagertechnik und Betriebseinrichtungen e.V. informs:

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